

## LogZilla vs Cribl: Product Comparison

**Product Comparison I December 2025** 

## **Executive Summary**

Cribl is a data routing pipeline, **not a SIEM or log management solution**. Cribl routes data to destinations; LogZilla analyzes, stores, and acts on it. LogZilla's built-in deduplication **eliminates the need for Cribl**.

Critical Distinction: Cribl is a data pipeline. It still requires a destination (Splunk, Elastic, LogZilla) to store and analyze logs.

## **Capability Comparison**

| Capability   | LogZilla   | Cribl            |
|--------------|------------|------------------|
| Log Storage  | Yes        | No (routes only) |
| Log Analysis | Al-powered | No               |
| SIEM         | Built-in   | No               |
| SOAR         | Built-in   | No               |
| Alerting     | Yes        | No               |

#### Why Cribl Exists

- Reduce costs of expensive SIEMs (Splunk)
- · Route data to multiple destinations
- · Filter/transform before storage

LogZilla's pricing and deduplication eliminate these needs.

## Complete Solution: LogZilla Wins

| Factor     | LogZilla      | Cribl + Destination |
|------------|---------------|---------------------|
| Products   | 1 platform    | 2+ products         |
| Vendors    | Single vendor | Multiple vendors    |
| Complexity | Low           | High                |
| Cost       | All-inclusive | Cribl + destination |
|            |               |                     |

#### **Cribl Pain Points**

- · Still requires destination SIEM
- · Two products to license and manage
- · Adds architectural complexity
- · Sampling loses data fidelity permanently

LogZilla provides complete functionality without a routing layer.

## Data Reduction: LogZilla Eliminates the Need

| Approach          | LogZilla             | Cribl + Destination           |
|-------------------|----------------------|-------------------------------|
| Deduplication     | Built-in (patented)  | Sampling (data loss)          |
| Storage Reduction | 80-95%               | Varies by config              |
| Data Loss Risk    | None (full fidelity) | High (sampling discards data) |
| Compliance        | Full retention       | May filter required data      |

## Al Capabilities: LogZilla Wins (Cribl Has None)

| Capability       | LogZilla | Cribl |
|------------------|----------|-------|
| Natural Language | Yes      | N/A   |
| Al Reports       | Yes      | N/A   |
| Root Cause       | Yes      | N/A   |
| Remediation      | Yes      | N/A   |

Cribl routes data but cannot analyze it.

#### LogZilla Al Example

# Prompt: "Generate security report"

LogZilla AI Response:

- Threat Detection: 847 DNS amplification attacks
- MITRE Mapping: T1110.001, T1498.002
- Remediation: Cisco ASA, Palo Alto commands
- # In Cribl: Not possible. Routes data only.

## LogZilla Does Everything Cribl Does (Plus More)

## **Multi-Destination Routing**

## **Data Transformation**

Syslog: TCP/UDP to any receiver

• Splunk HEC: Direct HTTP Event Collector

SNMP Traps: To any trap receiver

• File: JSON or TSV format

Rewrite Rules: Match and modify fields

• Lua Rules: Complex parsing and enrichment

• LogZilla Apps: Packaged vendor parsing

• Tag Enrichment: Add context (site, role)

Bottom line: There is no use case where Cribl is required. LogZilla provides routing, transformation, AND analysis in one platform.

#### **Key Value Propositions**

## **Complete Platform**

## **Built-in Deduplication**

## Simpler Architecture

SIEM, SOAR, AI in one. No routing layer needed.

80-95% reduction eliminates Cribl use case.

One product vs pipeline + destination.

## **Key Differentiators**

#### **Complete Platform**

Cribl routes data but does not analyze it. LogZilla provides SIEM, SOAR, and Al capabilities in a single platform.

#### **Simplified Architecture**

LogZilla's built-in deduplication eliminates the need for a separate data routing layer.

#### **Al-Powered Analysis**

LogZilla generates threat reports and remediation commands. Data routing tools provide no analysis capabilities.

## **Single Platform Cost**

LogZilla provides routing, analysis, and response in one product rather than requiring multiple tools.

#### **Common Considerations**

## "Cribl reduces our Splunk costs"

LogZilla's deduplication achieves 80-95% reduction without sampling. Cribl sampling loses data permanently; LogZilla preserves full fidelity for forensics and compliance.

#### "We need multi-destination routing"

LogZilla Forwarder routes to syslog, Splunk HEC, SNMP, and file simultaneously. Same capability, plus analysis, in one product.

#### "Cribl is the industry standard"

Cribl solves a problem created by expensive SIEMs. LogZilla eliminates the problem entirely with efficient pricing and deduplication.

#### "We're already invested in Cribl"

LogZilla can replace both Cribl AND your destination SIEM, or complement existing infrastructure during migration.

## Migration Path: Cribl + Splunk to LogZilla

| Phase                  | Action   | Duration  | Outcome                             |
|------------------------|--|-----------|-------------------------------------|
| Parallel Ingest        | Send logs to both LogZilla and Cribl/Splunk      | 2-4 weeks | Validate LogZilla captures all data |
| 2. Dashboard Migration | Recreate critical dashboards in LogZilla         | 1-2 weeks | Operational parity confirmed        |
| 3. Alert Migration     | Move alerting rules to LogZilla triggers         | 1-2 weeks | Detection coverage validated        |
| 4. Cutover             | Redirect sources to LogZilla, decommission Cribl | 1 week    | Single platform operational         |

Result: Eliminate two products (Cribl + Splunk), reduce costs 60-80%, gain Al capabilities, preserve full data fidelity.

## **ROI Summary**

# License Savings Eliminate Cribl license + reduce/eliminate Splunk. Typical savings: 60-80%.

## **Operational Savings**

One platform to manage vs two. Reduced complexity, fewer staff hours.

## **Capability Gains**

Al analysis, SOAR automation, natural language queries not available with Cribl.

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